



Kirk Gross Company announces promotions, expands sales team as it prepares to celebrate 75th anniversary

Kirk Gross Company, an area leader in planning, designing, building and furnishing commercial construction projects, is expanding its sales force as the company prepares to celebrate its 75-year anniversary in 2012. The company has announced the addition of three new team members as well as a senior-level promotion in an effort to position the company for future growth.

Benjamin Buckley has assumed the role of President of the Waterloo-based company, which provides customers with expert advice from start to finish in all aspects of the design and construction process.

“Throughout our history, Kirk Gross Company’s one-source approach to the design-build process has resulted in thousands of successful projects across the Midwest, and we are pleased to see that growth continuing as we approach our 75-year anniversary,” said Buckley, who has 15 years of experience with the company. “Kirk Gross Company is excited to announce that we are expanding our sales force to ensure that we are well-equipped to continue on a path of manageable growth while maintaining our commitment to provide unparalleled quality and customer service.”



BENJAMIN BUCKLEY
President

For the last six years, Buckley served as Vice President of Sales for Kirk Gross, directing corporate sales, interiors and furniture division management. Throughout his career, he has directed the design and construction delivery process for financial institutions throughout the company’s market region. He formerly served in management of a Kirk Gross signage manufacturing division.

As Buckley takes on the role of President, Michael Doughty has joined the Kirk Gross team as Vice President of Sales. Doughty is a native Iowan with more than 20 years of experience in sales and sales management. His career includes 12 years of experience in the contract office furniture industry and more than 20 years of experience in the architectural/design-driven construction industry.



MICHAEL DOUGHTY
Vice President of Sales

Kirk Gross Company also announced the addition of two new account representatives, Greg Vandersee and Ben Brown. Vandersee and Brown joined Kirk Gross Company as Sales Representatives for the Integrated Interior Solutions Group. Vandersee previously served as a partner in

an investment firm and brings years of experience from the financial services industry. In his new role with Kirk Gross Company, Vandersee will serve the Waterloo, Cedar Falls and Waverly markets. His expertise will be built on strong customer relationships supported by great design and space planning.



GREG VANDERSEE
Sales Representative



BEN BROWN
Sales Representative

Brown joined the Kirk Gross team, bringing a strong background in customer service-oriented businesses, including travel and event logistics. He will serve the Waterloo market, as well as east to Dubuque. His expertise will be built on strong, consistent coverage of his market supported by superior planning and design professionals.

As Kirk Gross Company positions itself for future growth, the company will continue to be led by Robert Buckley, who provides vision and direction as the company’s Chief Executive Officer. With more than 35 years of experience, Buckley has directed the design-build process for financial institutions and commercial customers throughout the Midwest. He formerly served in sales management for Kirk Gross Company until acquiring ownership of the firm in 1987.



ROBERT BUCKLEY
Chief Executive Officer

“As we approach our 75th anniversary, Kirk Gross Company has a proud history to celebrate,” Buckley said. “We are passionate about working with customers who share our belief that the most efficient working environments are those that energize and inspire the people who work in them. As a company, we look forward to continuing to exceed our customers’ expectations – while providing tremendous value and service – for decades to come.” ■

About Kirk Gross Company

Since 1937, Kirk Gross Company has specialized in planning, designing, building and furnishing commercial construction projects. The company has become a leading resource for the design-build of financial institutions, as well as a premier provider of interior design, construction services, office furnishings, and signage for today’s high-performance corporate environments.

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